

JOIN OUR BUSINESS GROWTH CLUB NOW!

PUNCH ABOVE YOUR WEIGHT

Business Growth Clubs help your business to become a real heavyweight.

With regular workshops covering everything from managing money, making the most of your IT and communications to motivating your team and successful selling.

So join Business Growth Clubs and get your business fit to handle every challenge.

Visit www.businessgrowthclubs.co.uk

In partnership with:
NatWest, BT, Dell, Design Council, pti

What ever your aims, Business Growth Clubs will help you achieve them. Then exceed them. There are a series of workshops that will give you direct access to industry experts from a range of sectors.

The aim is to bring you together with a select group of businessmen & women and help sharpen your focus even further. You will get direction on how best to move your business forward with an opportunity to discuss financial planning, sales & marketing, IT and communications, innovation & design.

You will be part of a forum so you can talk about real issues & help shape the content to make sure it's relevant to you and your business.

The Chambers first Business Growth Club will take place on the Monday 16th November at the Chamber offices, at Shearway Business Park, Folkestone, Kent

For more information or to book a place please call Sezen Zeki on **01303 270022**

Channel Chamber is the official BCC Accredited Chamber of Commerce for East Kent working with the local chambers in Dover and Thanet to create a single voice for the local business community. Members of Channel Chamber are entitled to free membership of Thanet Chamber ensuring networking and business-to-business opportunities from Dungeness to Margate.

T: 01303 270022 F: 01303 270476 www.channelchamber.co.uk info@channelchamber.co.uk

2009

October Newsletter

CHANNEL CHAMBER
helping business prosper



Spread a Little Festive Cheer

Christmas Lunch Friday 11th December, The Mercure Hythe Imperial

At the Channel Chamber Christmas Lunch, over 100 Chamber Members joined us last year. They know it is a fantastic opportunity to entertain your staff or your clients, with none of the hassle of organising something yourself. Just book, pay and then sit back and relax. This year we are returning to the Hythe Imperial where the service and food is always 5*. With a fabulous three-course luncheon, wine, coffee, mints, Christmas Carols and a charity raffle there is truly something for everyone.

The easiest way is to book a table of 8 for £225 (Incl Vat), tickets are available individually at £35.00 each – Chamber members only pay £29.50!

As part of this event we always hold a **Charity Raffle** and our Chamber Members are invited to donate a suitable gift towards this. If you are able to assist please call Tracy Reynolds.

For more information on menu choices and to book please call Tracy Reynolds NOW on 01303 270022 or simply fill out the enclosed booking form.

All proceeds of this years Charity Raffle will be donated to:

AGE Concern

St. John's Church
Folkestone

Age Concern, serve the needs of local older people, provide day care & other practical services for older people that assist them to remain independent in their own homes for as long as possible.

At Age Concern people are given the help they need to improve their own sense of wellbeing, to promote independence and to have control of their own lives.

St John's Church in Folkestone delivers many projects into our communities. There are three main areas (**Youth Work, Over 60's, & a Parish Nurse**), all supported by a team of volunteers and the youth work focuses on developing leadership in young people. St John's has always been an outward looking church & sees part of the Christian calling to serve and engage with the local economy

Forthcoming Chamber Events

28th October – Do Unto Others – Managing Customer Service Workshop – From £155 09.15 – 16.30pm Shepway Business Centre, Folkestone.

11th November – Networking Breakfast – from £12 07.30am – 09.00am, Ramada Hotel, Dover.

16th November – Business Growth Club: Information, Communication Technology – FREE 09.15am – 12.00pm Shepway Business Centre, Folkestone.

20th November – Channel Chamber Annual General Meeting – FREE, 12 – Noon, Shepway Business Centre, Folkestone.

11th December – Channel Chamber, Christmas Luncheon – From £30, 12 – 3.00pm – Mercure Hythe Imperial, Hythe.

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Channel Chamber Training – New Workshops launched

Adapt, Survive & Thrive

Channel Chamber Training – Kent's newest fully accredited training provider has launched a series of one - day workshops designed to give you and your senior colleagues a range of practical tools and techniques to increase business performance. All at a very affordable price and capable of providing immediate benefits to your bottom line.

The cost per workshop is just **£155.00 for Chamber Members and staff (non members cost £190.00)** Workshops start at **09.15am** and finish at **16.30**, this includes tea/coffee and a buffet lunch. The workshop venue, Shearway Business Park in Folkestone is adjacent to junction 13 on the M20 where **FREE** parking is available.

Workshop Programmes

28th October 2009 – Do Unto Others – Managing Customer Service. This is a great workshop for those working or managing a customer facing team & responsible for improving delivery standards.

11th November 2009 – Innovate to Survive – Use innovation as a tool to grow your business. Definition: A new way of doing things. A major driver of the economy and your business.

25th November 2009 – Maximise & Nurture – Appraisals & Job Descriptions – For managers who want to utilise the skills, creativity, drive and energy of their team for the business.

8th December 2009 – The workplace is stressful – Manage It. Comply with current legislation & enjoy a happier and healthier workforce. Manage stress in your workplace.

13th January 2010 – Plan to Grow – Have you seen a market opportunity to grow your business but unsure of how viable it will be? This workshop is an amazing chance to test it's viability, with the opportunity to discuss your plans with a business advisor.

For more information or to book a workshop please call **Susan Filby on 01303 270022** or email susan.filby@channelchambertraining.co.uk

Please be aware spaces are limited, so book today without delay.

Your Chamber Benefits & Services

Chamber Primary Health Plan Employee Healthcare Covered From as little as £1.10 Per Week

Designed exclusively for Chamber Members, Westfield Health's Chamber Primary health plan could help you to:

- Reduce long term absenteeism and related costs
- Improve recruitment and retention of staff
- Provide a valuable employee benefit package
- Reduce your risk of stress and musculoskeletal litigation
- Complement existing PMI Cover

To find out more about how you and your employees can benefit from this plan, visit www.westfieldhealth.com/chamber



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The Glass Wipeboard Company



Established in 2007, the Glass Wipe Board Company has been manufacturing & selling Glass Wipe Boards throughout the UK.

Our mission is to take your average 'Whiteboard' into the 21st Century.

Our boards can be used in countless settings, such as the office, boardroom, doctor's surgery, schools and colleges, even in the home! And with unique options like branding, custom sizes and colours, we even have the option of a bespoke planner; the Glass Dry Wipe Board will fit in perfectly with any work environment.

We would be pleased to provide you with any further information and can assure you of a professional and ethical service. Thank you for taking the time to learn about our products:

sales@theglasswipeboardcompany.com

Carly Law on 01303 893366
www.theGlassWipeBoardCompany.com

Unique Wild Wood Furniture

Unique wild wood furniture



We welcome Fletch & Sharon to the Chamber, both have over 37 years experience in the building industry. Jointly they have converted, houses, built extensions & were the main contractors in building the Sauna/Steam room at the Marsh Academy. Sports Centre in New Romney. Both Sharon & Fletch have started a new venture With Unique Wild Wood Furniture. A unique business that Produce stunning & highly individual pieces of timber. Turned into coffee tables. All pieces are handpicked and Never duplicated. They have been commissioned to supply countertops & one off pieces. Any timber can be sourced to your requirements. Sharon and Fletch also offer a painting & decorating service & cover all aspects of building work.

To find out more or a FREE Quotation please call us

Sharon Phillips 078611 8002
www.uniquewildwoodfurniture.co.uk

T: 01303 270022 F: 01303 270476 www.channelchamber.co.uk info@channelchamber.co.uk

The Folkestone Handbook



Would you like to attract more customers in the local area? Perhaps you should consider advertising in the Folkestone Handbook...

The Folkestone Handbook is a quality, A5 community magazine that brings news and events directly to our reader's doors, by Royal Mail. 10,000 copies of the Handbook are distributed each time Research has shown that our readers really do keep, read and respond to the adverts within the handbook, as feedback from our advertisers shows.

"I just wanted to say thank you; The advert paid for itself and returned a healthy profit on the first day of publication and further bookings have been taken nearly every day since!"

Please call 01303 266755 to have a chat about advertising with us.

Tuija Foster On 01303 266755
www.thefolkestonehandbook.co.uk

Holiday Inn Express



Holiday Inn Express Folkestone Channel Tunnel is situated off junction 12 on the M20 and is the closest hotel to the Channel Tunnel car terminal, a short 4-minute drive. Travelling distance to Dover Ferry Port and Ashford Eurostar terminal is only 20 minutes.

Holiday Inn Express Folkestone features 100 air conditioned, en-suite bedrooms with complimentary extras including in-room tea and coffee, FREE WIFI in public areas, continental breakfast and on site parking.

Stay connected with high-speed Internet in modern guest rooms. You can unwind in front of the flat-screen TV, which boasts an array of channels, & pay movies. Family and accessible rooms are available on request and pets are very welcome at our hotel.

'Meet smart' offers four modern meeting rooms catering from 2-30 delegates. All rooms have natural daylight & air conditioning. Take advantage of competitive meeting packages and enjoy the use of FREE WIFI

Claire Dennison 01303 298457
www.hiexfolkestone.com

